

## DiSC Personality Types

BASED ON THE EVERYTHING DISC MODEL

DiSC\* is a registered trademark of Wiley...



Cautious

Systematic

Private

Objective

Analytical

Diplomatic

Accurate

Reserved



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Motivated by opportunities to gain knowledge, showing their expertise, and quality work.

Values quality and accuracy.



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## C styles and their priorities



 $\sf CD$ 

- Challenge
- Accuracy
- Results



C

- Accuracy
- Stability
- Challenge



CS

- Stability
- Accuracy
- Support

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## C style quote

It takes less time to do a thing right than to explain why you did it wrong."



HENRY WADSWORTH LONGFELLOW

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## Communicating with a C

Focus on facts and details.

Minimize "pep talk" or emotional language.

Be patient, persistent, and diplomatic.

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